

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 172824  
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/SMCONGER:DMW  
APPROVED BY EB/OCA/CM/JJREILLY  
COM/BIC/OED/MEPD/SMCONGER,DIR.  
COM/BIC/OIM/RFOGELSON  
COM/BIC/OIM/RGOOTENBERG  
COM/BIC/OIM/VEICHER  
STATE/ARA/LA/NC/WSERGEANT  
ARA/ECP/SRICHARDSON

-----049386 232132Z /72

R 230304Z JUL 77  
FM SECSTATE WASHDC  
TO AMEMBASSY CARACAS

LIMITED OFFICIAL USE STATE 172824

E.O. 11652:N/A

TAGS: BENC, BEXP, OVIP, VE

SUBJECT:TAKING ADVANTAGE OF COMMERCIAL OPPORTUNITIES IN  
VENEZUELA

REF: (A) CARACAS 689B :(B) CONGER-PERKINS LETTER, 7/7/77

1. REPLY RE EMBASSY-PROPOSED VISIT BY SECRETARY KREPS  
BEING SENT SEPTTEL.
2. COMMERCE GIVING CAREFUL CONSIDERATION TO EMBASSY  
RECOMMENDATIONS FOR CAPITALIZING ON AUSPICIOUS ATMOSPHERE  
CURRENTLY ENHANCING COMMERCIAL OPPORTUNITIES IN VENEZUELA  
(REF A).

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 172824

3. RE MAJOR GOV DEVELOPMENT PROJECTS, COMMERCE/MEPD IS  
DISCUSSING EMBASSY PROPOSALS WITH U.S. FIRMS WHICH HAVE  
BEEN ACTIVELY PURSUING CORPOZULIA BUSINESS. BEFORE RAISING  
OTHER PROJECTS WITH U.S. ENGINEERING AND CONSTRUCTION FIRMS  
COMMERCE WOULD LIKE TO KNOW WHICH -- IF ANY -- SUCH  
ADDITIONAL PROJECTS OR PROJECT SECTORS EMBASSY FEELS SHOULD  
BE STRESSED IN DEVELOPING USG INITIATIVES ENVISIONED REF A.

4. COMMERCE COMMENDS EMBASSY DESIRE TO CAPITALIZE ON

FAVORABLE ATMOSPHERE TO IMPROVE U.S. COMMERCIAL POSITION.  
WE ARE ANXIOUS TO DEVELOP APPROPRIATE UNDERTAKINGS  
THAT ARE CONSONANT WITH ONGOING EFFORTS BY U.S. FIRMS.  
VANCE

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE OPPORTUNITY REPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 23-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE172824  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DMW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770263-1098  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770725/aaaaavud.tel  
**Line Count:** 69  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 4accf264-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 CARACAS 689  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 30-Mar-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1767175  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TAKING ADVANTAGE OF COMMERCIAL OPPORTUNITIES IN VENEZUELA  
**TAGS:** BENC, BEXP, OVIP, EINV, VE  
**To:** CARACAS  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/4accf264-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009